

#### **CHAPTER 5**

## **INTERVIEWING FOR A JOB**

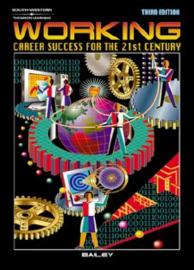
#### **LESSONS**







- **5.1** Before the Interview
- **5.2** During the Interview
- **5.3** After the Interview



#### **LESSON 5.1**

#### **BEFORE THE INTERVIEW**

#### **OBJECTIVES**



Explain the purpose of a job interview

Name and describe the five things to do in preparation for a job interview



## **JOB INTERVIEW**

The job interview is a face-to-face meeting between you and an employer.

Lesson



## **PURPOSE OF THE INTERVIEW**

## **Employer**

- Find out in person if the potential employee has the skills for the job
- Decide if potential employee will be able to work with supervisors and coworkers



## **PURPOSE OF THE INTERVIEW**

#### Potential employee

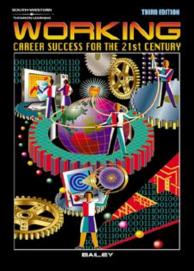
- Show that you are the person for the job
- Sell what you can do for the employer
- Learn more about the company and job
- Decide if the position meets your job goals and interests
- Decide if this is the type of company for which you want to work



#### PREPARING FOR THE INTERVIEW

- Practice your interview skills
- Learn about the company
- Assemble needed materials
- See to appearance
- Check last-minute details

Lesson



## **LESSON 5.2**

#### **DURING THE INTERVIEW**

#### **OBJECTIVES**



Describe last-minute preparations

Summarize how one should act during a job interview



#### WHILE YOU WAIT

- Relax, read, or look over your list of questions
- Be pleasant toward others in the reception area
- Do not smoke, chew gum, or do anything distracting



### **EFFECTIVE COMMUNICATION**

- Nonverbal communication
- Asking questions
- Concluding the interview



#### **BODY LANGUAGE**

Body language is unspoken communication through physical movements, expressions, and gestures.



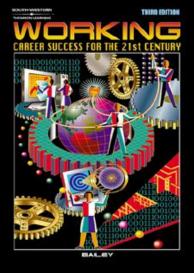
# JOB APPLICANT EVALUATION FORM (top)

Name	Interview Date			
Position				
Criteria	Poor	Good	Excellent	
1. Appearance				
2. Poise				
3. Responses				
4. Grammar and speech	າ 🔲 👚			
5. Background				
6. Knowledge of job req	. 🗖			
7. Interest in company				
8. Potential				



# JOB APPLICANT EVALUATION FORM (bottom)

Strengths		
Weaknesses		
Based on interview, review of application, and follow-up should an offer of employment be made:	Yes	No
Date Interviewer		



#### **LESSON 5.3**

#### **AFTER THE INTERVIEW**

#### **OBJECTIVES**



Name and describe the two things to do after an interview



Discuss how to respond to a job offer



#### **FOLLOW-UP LETTER**

- Helps to build a courteous relationship
- Keeps your name in front of the interviewer
- Tells the interviewer of your continued interest
- Reinforces key points you discussed during the interview
- Allows you to mention anything you forgot during the interview



### **RESPONDING TO JOB OFFERS**

# Accepting an offer

- Clarify conditions of employment, such as working hours, salary or wages, and fringe benefits
- Ask about start date and if there is anything you need to bring or prepare to do for the first day



## **RESPONDING TO JOB OFFERS**

## Declining an offer

- ■Be polite
- Give a brief explanation of your reasons
- Do not criticize the employer



### **WORKING**

Career Success for the 21<sup>st</sup> Century by Larry J. Bailey

Click on the title below to view the presentation for the next chapter.

**CHAPTER 6** 

**BEGINNING A NEW JOB**